# Agility vs. Tradition

## Unio vs. Microsoft Teams

Unio and Microsoft Teams have a lot in common with one another upon first glance. However, those similarities truly are only skin-deep. The two applications differ from one another in several crucial ways.



- Engagement



- Online collaboration



#### THE TYPICAL TEAMS CUSTOMER

- Larger organization (500+ employees)
- Traditional infrastructure
- 9-to-5 schedule
- · Leverages other MS products
- Uses email extensively
- Wants to help remote employees work more efficiently

#### THE IDEAL UNIO CLIENT

- Small to mid-sized organization
- Non-traditional office structure
- Flexible hours
- Agile, distributed workforce
- May employ large volume of temporary staff
- Wants to keep everyone connected and maintain an inclusive, security-conscious culture



### **UNIO**

- Optimize workplace collaboration
- Facilitate digital meetings
- Support existing Microsoft investments
- Increase productivity





## MICROSOFT TEAMS

- Improve workplace engagement • Break down communication silos
- Streamline application infrastructure
- Ensure all workers stay informed





**SELLING** 

**POINTS** 

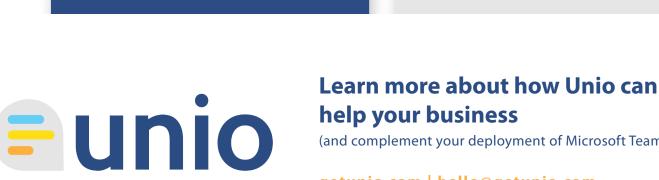
- Custom branding
- End-to-end encryption • Built on the BlackBerry Spark API
- Easy to use/manage
- Users have complete ownership of data



- Multi-language support
- Full Office 365 integration
- Versatile API Feature-rich meetings functionality
- Live collaboration
  - Comprehensive analytics to further

optimize productivity

• Email integration



help your business

(and complement your deployment of Microsoft Teams)

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